



# RFS HR CONSULTANCY SALARY GUIDE 2024

**EMIRATISATION** 

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## **INTRODUCTION**

Welcome to our latest salary guide for <u>Emiratisation</u>, 2024. We thank all of our worthy participants for their input to build up this research-based document. This guide helps you understand the job market landscape in the UAE under Emiratisation. The reliance on the expatriate workforce ultimately led to limited opportunities for Emiratis in the UAE.

Eventually, the government of the UAE planned to facilitate and incentivize businesses in the private sector that recruit a specific ratio of the UAE nationals in their business and develop skills as per the market trends.

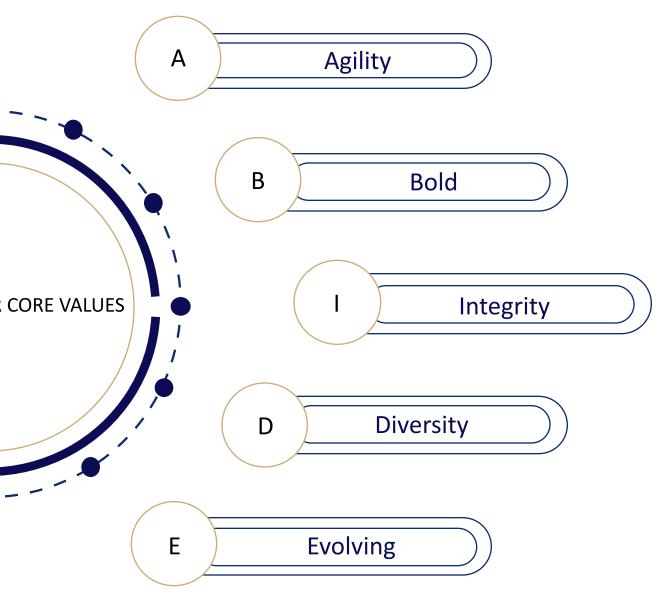
Emiratisation refers to the UAE's government policy to increase the number of Emiratis in the private sector and limit the international workforce in the country. The policy aims to empower the national workforce and drive the future enhancement of the country's GDP.



## **EXECUTIVE SUMMARY**

RFS HR Consultancy is a global executive search and recruitment firm that empowers businesses to recruit better. We have invested in advanced technologies to provide our clients with high-quality executive search and recruitment services.

#### **OUR CORE VALUES**



#### **OUR MISSION**

We aim to leverage our agility, boldness, and evolving approach to provide innovative recruitment solutions that prioritize integrity embrace diversity. We and individuals empower and organizations to achieve their goals by building solid relationships, embracing change, and delivering exceptional value as the preferred partner for recruitment services. Our experts lead by example and strive to provide the exclusive services by blending the efficiency of innovation with the effectiveness of traditional approach in the recruitment industry.



**Waseem Raja**RFS HR Consultancy - Managing Partner

#### MANAGING PARTNER

"We live in a more digital and interconnected world than ever in history. Technology human has revolutionized the do way we business. Eventually, the UAE, a heaven for companies and individuals, has established an environment with opportunities for both to grow together. Ultimately, being aware of all the market trends is crucial. We are pleased to share this document that provides all the necessary information, benchmarking, trends and insights for your business and personal growth"

## **EMIRATISATION**

Emiratisation law is the policy of the UAE government to empower the Emiratis and secure the country's cultural heritage. It has worked as a driver for rapid change in the business landscape of the United Arab Emirates. The ultimate policy goal is to establish a robust economic system by placing UAE nationals as significant contributors in various sectors vital for national development and stability.

Businesses and companies that comply with the Emiratisation policies get special/preferential treatment from the government in projects and tenders. Eventually, the partnership with the government projects escalates sustainable development for both parties.



#### **EMIRATISATION LABOR LAW**

Regarding the Emiratisation policy, the Emiratisation labor law has different criteria based on the business size or volume. According to Emiratisation law, UAE employers must recruit at least 10% of their staff from Emirati nationals, and the percentage is set to reach 20% gradually. The Emirati workers should be paid a minimum of 5000 AEDs per month, along with specific skill development opportunities.

The Ministry of Human Resource and Emiratisation (MOHRE) checks all employers' compliance. An Emiratisation Certificate has also been introduced in this context. This requires a renewal every year, and the non-compliance leads to penalties. The law also introduces business incentives such as subsidies, preferential treatment, partnering government projects, tax exemptions, etc.

## **EMIRATI WORKFORCE ENHANCEMENT POLICY**

#### **NAFIS PROGRAM**

Introduced in 2021, the Nafis program was set to elevate the ratio of the UAE nationals in private businesses in the UAE and reward the employers based on their level of compliance with the Emiratisation law and achievements of the Emiratisation targets. The program is supposed to work as a catalyst to achieve Emiratisation goals in the UAE.

The Emirati Talent Competitiveness Council is established to facilitate the Nafis program for implementing various strands. Establishing an environment that fosters Emirati talent, offers growth prospects, and motivates companies to develop human capital is a challenge, and the government of the United Arab Emirates is efficiently working on it for further development.

#### MISSION AND VISSION

The mission of the Nafis program is to encourage businesses and the Emirati workforce to increase Emiratization rates in the United Arab Emirates. The emiratis are supposed to develop skills and enhance their abilities, ultimately leading to improved competency at the workplace. Eventually, this makes a contribution to the sustainable development of the country.

**VALUES** — Commitment — Integrity — Competitiveness — Sustainability

#### **CATEGORIES**

#### **FIRST**

The first category is set to award all the private businesses under the Nafis program that have achieved the Emiratisation goals. The minimum ratio for large enterprises is 1000 or more employees, medium with 500-1000 employees, and small businesses with fewer than 500. It also includes the frequency of opportunities for skill development for the Emiratis.

#### **SECOND**

The second one is the individual category. It covers individual jobs in specific industries, including legal, administration, banking, programming, nursing, and leadership roles. The trainees enrolled in the Nafis program are also included in this category.

#### **THIRD**

The third category deals with the partners of the Talent Competitiveness Council. Under this category, the government and semi-government partners are rewarded and honored for their efforts and contributions to the Emiratisation goals.

## BENEFITS OF NAFIS PROGRAM

The UAE's Government aims to provide benefits and incentives to the businesses that are compliant with the Emiratisation Law. The benefits of NAFIS program are divided into two phase schemes as mentioned below.

#### PHASE 1 SCHEMES

#### **Salary Support Scheme**

The salary support scheme is the UAE government's initiative to support UAE nationals in finding jobs and ensuring financial stability. For this purpose, the government rewards employers for hiring Emirationals.

#### **Child Allowance Scheme**

In this scheme, the government financially supports Emirati nationals earning below 50,000 AEDs to raise their children. The scheme is meant to improve living standards and maintain harmony.

#### **Job Offers**

One of the significant benefits of the Nafis Award is that it creates a platform for posting job opportunities for Emiratis in the private sector. Ultimately, it helps unemployed UAE nationals to find suitable employment opportunities in the market.

#### **Unemployment Benefits**

The Unemployment support program is meant to assist Emiratis without jobs. It is short-term assistance to those who lost their jobs to fulfil their needs while looking for new ones. The citizens can avail assistance and other benefits by accessing this program.

#### **Pension Program**

This government-backed program guarantees financial stability to Emirati workers and companies in the private sector. This program offers incentives and favourable refunds to promote retirement savings. Individuals with a monthly salary of less than 20,000 AED are eligible for this program.

#### PHASE 2 SCHEMES

#### Talent Program

This program aims to help Emiratis develop skills and gain experience in the private sector. It requires a minimum high school diploma for eligibility. This program collaborates with the Center for Excellence for Applied Research and Training (CERT) and the Abu Dhabi Global Market Academy.

#### **Apprentice Program Support**

Employers develop skills in Emirati graduates through the Apprentice Program by offering them cash incentives and work experience through private firms' apprenticeships. This initiative is a genuinely innovative plan to develop young Emiratis' potential. This allows students to expand their skills and obtain real-time experience.

#### **Vocational Counselling**

The vocational counselling program is designed to assist people in making calculated decisions about their professional careers and goals. The Vocational Counselling Program provides career guidance and counselling on various professional aspects, including resume writing, interview tactics, work ethics, etc.

#### **National Healthcare Program**

The National Healthcare Program aims to educate and enable the Emirati workforce to pursue careers in the nursing and healthcare industry. The government has introduced short and high-quality courses and diplomas in healthcare for this purpose. The objective is establishing competent and qualified healthcare professionals in the next five years.

## MARKET OVERVIEW

The United Arab Emirates is a leading international market and has been appealing to foreign investments due to its openness and rapid economic diversification. However, businesses face talent competition for skilled individuals, salaries and flexibilities in work. The organizations must increase wages, provide remote work options, and strategically deploy contract individuals to retain top talent. Despite challenges like skill shortages and high compensation, continued investment in these areas is vital for sustainable growth.

The United Arab Emirates plans to double its GDP from AED 1.49 trillion to AED 3 trillion within the next ten years. The private sector is set to play a crucial role in this regard. The new generation is found to be more interested in private-sector employment. The survey revealed that the efforts to attract Emiratis into private enterprises are practical and quite effective. In order to ensure sustained economic development and business benefits, companies need to boost their national talent retention through targeted investments.

#### **ABOUT THIS REPORT**

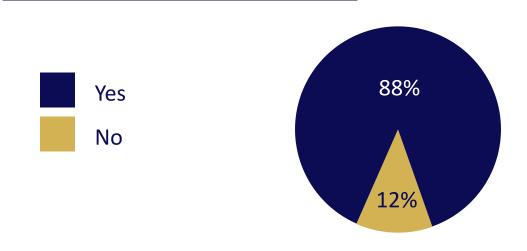
The Emiratisation Salary & Employment Report provides an annual study of the Emiratisation market in the United Arab Emirates. The document analyzes salary, employment, benefits trends, and workforce turnover. This information mainly helps professionals and employers make promising career and business decisions.

#### **METHODOLOGY**

The RFS HR Consultancy Emiratisation Salary Guide 2024 provides pay rates for various roles in leading industries in the United Arab Emirates. The data has been extracted from the recruitment process conducted by RFS HR so far and a survey of employers and employees in the UAE. It represents the salaries in low, medium, and high ranges provided to the employees.

## **EMPLOYEE SURVEY RESULTS**

Have you got a salary raise this year?



When asked about the increase in salary rates, 88% of the employees said that their organization has increased the salary rates, while 12% did not receive a raise in salary

Which work mode do you prefer most likely?







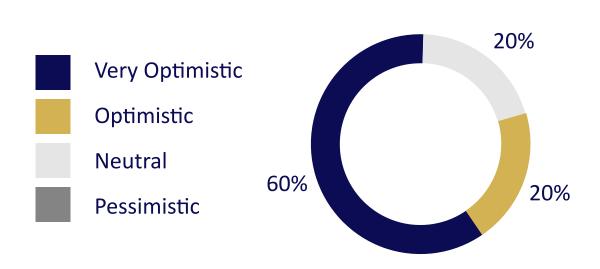
Do you think there is skill gap/shortage in your organization?

Yes	50%
Room for Improvement	50%
No	0%

When asked about the work mode, more than half of the participants said that they like to work remote. While a big number went for the on site job with certain benefits awarded. Very few of the employees chose the hybrid work mode.

When asked about the skills gap, equal number of the participants said that there is a skill gap and there is a room for the skill development.

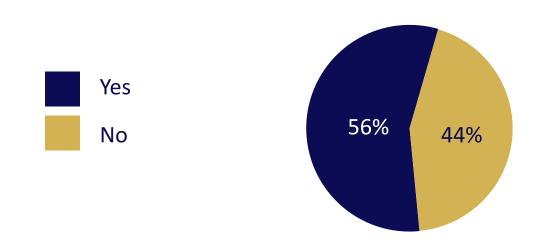
How optimistic are you about the employment opportunities in coming years?



As far as the optimism about the market is concerned, most of the employees were found very optimistic about the job market with negligible pessimistic approach about the market growth and future trends.

## **EMPLOYER SURVEY RESULTS**

## Did you raise the salaries of your employees?



When asked about the increasing the salary rates of the employees, 56% of the employers said that their organization has increased the salary rates, while 44% did not raise the salaries this year.

What is suitable work mode for your organization?







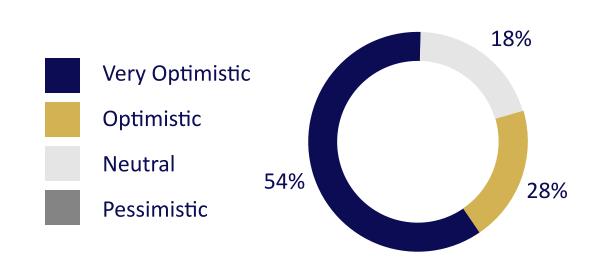
Do you think there is skill gap/shortage in your organization?



When asked about the most suitable working model, more than half of the employers said that they like to work remote. While a big number went for the on site job with certain benefits awarded. Very few of the employers chose the hybrid work mode.

When asked about the skill shortage at the organization, most of the employers were concerned about the gap and shortage and planned to arrange training and development programs at their organizations.

How optimistic are you about the employment opportunities in coming years?



When asked about the future of the market, almost 54% of the employers were very much optimistic about the growth, developments and favorable market conditions.

# SALARY BENCHMARKING

# FINANCE & ACCOUNTING

ROLES	MIN	MID	MAX
CHIEF FINANCE OFFICER (PUBLIC)	85,000 AED	1,05,000 AED	1,25,000 AED
CHIEF FINANCE OFFICER (PRIVATE)	80,000 AED	1,00,000 AED	1,20,000 AED
FINANCE DIRECTOR (PUBLIC)	70,000 AED	85,000 AED	1,00,000 AED
FINANCE DIRECTOR (PRIVATE)	60,000 AED	70,000 AED	80,000 AED
FINANCIAL CONTROLLER (PUBLIC)	65,000 AED	77,000 AED	90,000 AED
FINANCIAL CONTROLLER (PRIVATE)	55,000 AED	63,000 AED	70,000 AED
FINANCE MANAGER (PUBLIC)	50,000 AED	65,000 AED	80,000 AED
FINANCE MANAGER (PRIVATE)	40,000 AED	50,000 AED	60,000 AED
CREDIT CONTROLLER (PUBLIC)	40,000 AED	50,000 AED	60,000 AED
CREDIT CONTROLLER (PRIVATE)	30,000 AED	40,000 AED	50,000 AED
SENIOR ACCOUNTANT (PUBLIC)	40,000 AED	50,000 AED	60,000 AED
SENIOR ACCOUNTANT (PRIVATE)	25,000 AED	30,000 AED	35,000 AED
FINANCIAL ANALYST (PUBLIC)	20,000 AED	30,000 AED	40,000 AED
FINANCIAL ANALYST (PRIVATE)	20,000 AED	25,000 AED	30,000 AED
ACCOUNTANT (PUBLIC)	20,000 AED	28,000 AED	35,000 AED
ACCOUNTANT (PRIVATE)	20,000 AED	25,000 AED	30,000 AED

# LEGAL

ROLES	MIN	MID	MAX
CHIEF LEGAL OFFICER (PUBLIC)	80,000 AED	1,05,000 AED	1,30,000 AED
CHIEF LEGAL OFFICER (PRIVATE)	80,000 AED	1,00,000 AED	1,20,000 AED
GENERAL COUNSEL (PUBLIC)	70,000 AED	90,000 AED	1,10,000 AED
GENERAL COUNSEL (PRIVATE)	70,000 AED	80,000 AED	90,000 AED
LEGAL DIRECTOR (PUBLIC)	70,000 AED	80,000 AED	90,000 AED
LEGAL DIRECTOR (PRIVATE)	70,000 AED	75,000 AED	80,000 AED
SENIOR LEGAL COUNSEL (PUBLIC)	60,000 AED	75,000 AED	90,000 AED
SENIOR LEGAL COUNSEL (PRIVATE)	60,000 AED	70,000 AED	80,000 AED
LEGAL ADVISOR (PUBLIC)	45,000 AED	53,000 AED	60,000 AED
LEGAL ADVISOR (PRIVATE)	40,000 AED	45,000 AED	50,000 AED
LEGAL SECRETARY (PUBLIC)	25,000 AED	30,000 AED	35,000 AED
LEGAL SECRETARY (PRIVATE)	20,000 AED	25,000 AED	30,000 AED

# **HUMAN RESOURCE**

ROLES	MIN	MID	MAX
CHIEF HR OFFICER (PUBLIC)	80,000 AED	1,05,000 AED	1,30,000 AED
CHIEF HR OFFICER (PRIVATE)	80,000 AED	95,000 AED	1,10,000 AED
HR DIRECTOR (PUBLIC)	80,000 AED	95,000 AED	1,10,000 AED
HR DIRECTOR (PRIVATE)	60,000 AED	70,000 AED	80,000 AED
HR MANAGER (PUBLIC)	50,000 AED	65,000 AED	80,000 AED
HR MANAGER (PRIVATE)	40,000 AED	50,000 AED	60,000 AED
ASSISTANT HR MANAGER (PUBLIC)	25,000AED	33,000 AED	40,000 AED
ASSISTANT HR MANAGER (PRIVATE)	25,000AED	30,000 AED	35,000 AED
RECRUITMENT MANAGER (PUBLIC)	50,000 AED	65,000 AED	80,000 AED
RECRUITMENT MANAGER (PRIVATE)	45,000 AED	53,000 AED	60,000 AED
EMIRATIZATION MANAGER (PUBLIC)	35,000 AED	40,000 AED	45,000 AED
EMIRATIZATION MANAGER (PRIVATE)	30,000 AED	35,000 AED	40,000 AED

ROLES	MIN	MID	MAX
HR SPECIALIST (PUBLIC)	40,000 AED	48,000 AED	55,000 AED
HR SPECIALIST (PRIVATE)	30,000 AED	38,000 AED	45,000 AED
HR GENERALIST (PUBLIC)	25,000 AED	33,000 AED	40,000 AED
HR GENERALIST (PRIVATE)	20,000 AED	45,000 AED	30,000 AED
HR ASSISTANT(PUBLIC)	20,000 AED	27,000 AED	35,000 AED
HR ASSISTANT (PRIVATE)	18,000 AED	24,000 AED	30,000 AED
TRAINING & DEVELOPMENT MANAGER (PUBLIC)	55,000 AED	68,000 AED	80,000 AED
TRAINING & DEVELOPMENT MANAGER (PRIVATE)	40,000 AED	47,000 AED	55,000 AED
COMPENSATION & BENEFITS MANAGER (PUBLIC)	35,000 AED	37,000 AED	40,000 AED
COMPENSATION & BENEFITS MANAGER (PRIVATE)	30,000 AED	33,000 AED	35,000 AED
TRAINER	20,000 AED	25,000 AED	30,000 AED

# OFFICE SUPPORT

ROLES	MIN	MID	MAX
OFFICE MANAGER (PUBLIC)	30,000 AED	43,000 AED	55,000 AED
OFFICE MANAGER (PRIVATE)	30,000 AED	35,000 AED	40,000 AED
EXECUTIVE ASSISTANT (PUBLIC)	35,000 AED	37,000 AED	40,000 AED
EXECUTIVE ASSISTANT (PRIVATE)	30,000 AED	32,000 AED	35,000 AED
PERSONAL ASSISTANT (PUBLIC)	25,000 AED	30,000 AED	35,000 AED
PERSONAL ASSISTANT (PRIVATE)	22,000 AED	26,000 AED	30,000 AED
ADMIN ASSISTANT (PUBLIC)	20,000 AED	25,000 AED	30,000 AED
ADMIN ASSISTANT (PRIVATE)	15,000 AED	20,000 AED	25,000 AED

# MARKETING

ROLES	MIN	MID	MAX
CHIEF MARKETING OFFICER (PUBLIC)	85,000 AED	1,05,000 AED	1,25,000 AED
CHIEF MARKETING OFFICER (PRIVATE)	75,000 AED	95,000 AED	1,15,000 AED
MARKETING DIRECTOR (PUBLIC)	75,000 AED	90,000 AED	1,05,000 AED
MARKETING DIRECTOR (PRIVATE)	55,000 AED	67,000 AED	80,000 AED
DIGITAL MARKETING DIRECTOR (PUBLIC)	85,000 AED	1,03,000 AED	`1,20,000 AED
DIGITAL MARKETING DIRECTOR (PRIVATE)	60,000 AED	73,000 AED	85,000 AED
DIGITAL MARKETING HEAD (PUBLIC)	60,000 AED	70,000 AED	80,000 AED
DIGITAL MARKETING HEAD (PRIVATE)	50,000 AED	60,000 AED	70,000 AED
MARKETING MANAGER (PUBLIC)	45,000 AED	55,000 AED	65,000 AED
MARKETING MANAGER (PRIVATE)	40,000 AED	50,000 AED	60,000 AED
DIGITAL MARKETING MANAGER (PUBLIC)	35,000 AED	42,000 AED	50,000 AED
DIGITAL MARKETING MANAGER (PRIVATE)	40,000 AED	62,000 AED	83,000 AED

ROLES	MIN	MID	MAX
MARKETING SPECIALIST (PUBLIC)	20,000 AED	30,000 AED	40,000 AED
MARKETING SPECIALIST (PRIVATE)	20,000 AED	25,000 AED	30,000 AED
PR/COMMUNICATIONS MANAGER (PUBLIC)	28,000 AED	33,000 AED	38,000 AED
PR/COMMUNICATIONS MANAGER (PRIVATE)	25 ,000 AED	30,000 AED	35,000 AED
SOCIAL MEDIA MANAGER (PUBLIC)	25,000 AED	33,000 AED	40,000 AED
SOCIAL MEDIA MANAGER (PRIVATE)	22,000 AED	28,000 AED	35,000 AED
BRAND MANAGER (PUBLIC)	40,000 AED	50,000 AED	60,000 AED
BRAND MANAGER (PRIVATE)	35,000 AED	42,500 AED	50,000 AED

# TECHNOLOGY

ROLES	MIN	MID	MAX
CHIEF INFORMATION SECURITY OFFICER (PUBLIC)	90,000 AED	1,20,000 AED	1,50,000 AED
CHIEF INFORMATION SECURITY OFFICER (PRIVATE)	80,000 AED	1,05,000 AED	1,30,000 AED
CHIEF TECHNOLOGY OFFICER (PUBLIC)	90,000 AED	1,20,000 AED	1,50,000 AED
CHIEF TECHNOLOGY OFFICER (PRIVATE)	75,000 AED	1,00,000 AED	1,25,000 AED
IT DIRECTOR (PUBLIC)	80,000 AED	95,000 AED	1,10,000 AED
IT DIRECTOR (PRIVATE)	70,000 AED	80,000 AED	90,000 AED
IT MANAGER (PUBLIC)	55,000 AED	70,000 AED	85,000 AED
IT MANAGER (PRIVATE)	40,000 AED	50,000 AED	60,000 AED
PROJECT MANAGER (PUBLIC)	50,000 AED	65,000 AED	80,000 AED
PROJECT MANAGER (PRIVATE)	35,000 AED	40,000 AED	45,000 AED
IT ENGINEER (PUBLIC)	40,000 AED	50,000 AED	60,000 AED
IT ENGINEER (PRIVATE)	35,000 AED	40,000 AED	45,000 AED
IT ANALYST (PUBLIC)	20,000 AED	30,000 AED	40,000 AED
IT ANALYST (PRIVATE)	18,000 AED	24,000 AED	30,000 AED

# PROCUREMENT & SUPPLYCHAIN

ROLES	MIN	MID	MAX
PROCUREMENT DIRECTOR (PUBLIC)	75,000 AED	90,000 AED	1,15,000 AED
PROCUREMENT DIRECTOR (PVT)	60,000 AED	70,000 AED	80,000 AED
SUPPLY CHAIN DIRECTOR (PUBLIC)	60,000 AED	70,000 AED	80,000 AED
SUPPLY CHAIN DIRECTOR (PVT)	50,000 AED	60,000 AED	70,000 AED
PROCUREMENT HEAD (PUBLIC)	60,000 AED	70,000 AED	80,000 AED
PROCUREMENT HEAD (PVT)	50,000 AED	60,000 AED	70,000 AED
PROCUREMENT MANAGER (PUBLIC)	45,000 AED	55,000 AED	65,000 AED
PROCUREMENT MANAGER (PVT)	40,000 AED	45,000 AED	50,000 AED
SUPPLYCHAIN MANAGER (PUBLIC)	35,000 AED	40,000 AED	45,000 AED
SUPPLYCHAIN MANAGER (PVT)	30,000 AED	35,000 AED	40,000 AED
PROCUREMENT EXECUTIVE (PUBLIC)	20,000 AED	30,000 AED	40,000 AED
PROCUREMENT EXECUTIVE (PVT)	20,000 AED	27,500 AED	35,000 AED

## **CONCLUSION**

In UAE, the global connectivity hub, a complex job market has made it difficult for businesses to find the best talent from the local market. Due the robust economic diversification and Emiratisation policies, the country has escalated the national workforce development in all the private businesses. The businesses are facing challenges in finding the right talent from within the country. As a result, recruitment agencies like RFS HR Consultancy plays a vital role and locate the best resources for the companies utilizing their local expertise.

Finding the right talent in a complex and concentrated market requires time and efforts and is costly as well. RFS HR Consultancy can be your strategic partner in this regard.

Our recruitment consultants are experienced and follows industry specific approach with deep knowledge of the market trends in their respective industries. The guide is meant to provide all the necessary information regarding the market trends, gaps, salaries and others for both the employees and employers. We are truly thankful for giving a read to this document. We hope that the guide proved to be helpful and worth reading. For further updates and information, visit our website at www.rfsonshr.com

## **ABOUT US**

RFS HR Consultancy is an international Executive Search and recruitment firm based in the United Arab Emirates. We provide services in different regions of the world, including Europe, Canada, Middle East and Africa. We offer recruitment services, Executive Search, and RPO solutions to our clients. RFS HR Consultancy also provides services in Emiratisation and Saudisation in UAE and KSA, respectively.

Our expert recruiters understand the complex job market and the impact of fast technological development on the recruitment industry. With the help of advanced technologies, recruiters at RFS HR ensure efficient recruitment for our clients. Having access to the global candidate market and strong applicant tracking system, we stand tall for providing quick and accurate resources to our clients.

## **OUR OFFICES**



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# **MEET OUR TEAM**



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**BUSINESS MANAGER GCC**FARHAN ZAFAR KHAN in



RECRUITMENT CONSULTANT HASSAN SADDIQUE in



RECRUITMENT CONSULTANT
SONIA ALI
in

# **CONTACT US**

RFS HR Consultancy is committed to providing exceptional solutions to the businesses facing challenges in recruitment. At RFS HR Consultancy, we provide services including Executive Search, Recruitment Services, and Recruitment Process Outsourcing (RPO) solutions. Our recruiters have expertise and experience in more than 15 industries. So, no matter what business you are in, RFS HR can be your ultimate recruitment partner. Contact our team at RFS HR Consultancy right now.

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## Blogs





Follow our blogs by visiting our website and enhance your knowledge about the latest trends and insights in the recruitment industry.

## Salary Guide



**UAE 2024** 



To explore more about the UAE market overview and the salary trends in the region, download our salary guide.

# **Company Profile**





Know more about our services and the industries we operate in, download our detailed company profile.